



Revision number: 2

Purchasing Agent: BRENDA VELDEVERE

(801) 538-3142

ITEM: **LANIER DIGITAL COPIERS**
REGIONAL STATE CONTRACT FOR TOOELE, DAVIS, SALT LAKE, SUMMIT,
UTAH AND WASATCH COUNTIES

Vendor: 93898 A

LANIER WORLDWIDE INC
136 E SOUTH TEMPLE, SUITE 103
SALT LAKE CITY UT 84111-1114

INTERNET ADDRESS:

www.LANIER.com

TELEPHONE:

(801) 521-2400

FAX NUMBER:

(801) 521-4054

CONTACT:

RANDY BARKER

EMAIL ADDRESS:

rbarker@lanier.com

BRAND NAME:

LANIER

PRICE:

SEE ATTACHED PRICE SCHEDULE

TERMS:

NET 30

EFFECTIVE DATES:

04/30/2002 THROUGH 05/01/2004

DAYS REQUIRED FOR DELIVERY:

7 DAYS ARO

PRICE GUARANTEE PERIOD:

1 YEAR

MINIMUM ORDER:

1 COPIER

CONTRACT TERM:

THIS IS A TWO (2) YEAR CONTRACT WITH THREE (3)
ONE (1) YEAR RENEWAL OPTIONS AFTER
04/30/2004.

ORIGINATING SOLICITATION:

BV2905 OPENED 2/14/2002 AT 1:00 P.M.

COMPANION MAINTENANCE CONTRACT:

PD1506

REVISION #2: **PLEASE NOTE THAT MODEL 5470 HAS BEEN REPLACED BY MODEL LD075.**
COPIER AND SERVICE PRICE REMAIN THE SAME.



STATE PURCHASING ENCOURAGES ALL WASATCH FRONT DIGITAL COPIER PURCHASERS TO COMPARE ALL WASATCH FRONT REGIONAL DIGITAL COPIER CONTRACTS BEFORE MAKING A FINAL SELECTION. YOU WILL WANT TO EVALUATE COPIER PRICE, FEATURES, FUNCTIONS, COPY QUALITY AND VOLUME ABILITIES RELATIVE TO YOUR BUDGET, APPLICATIONS AND PRODUCTIVITY REQUIREMENTS.

THE CURRENT WASATCH FRONT REGIONAL CONTRACTORS FOR DIGITAL COPIES ARE AS FOLLOWS:

CONTRACT #	COPIER BRAND	CONTRACTOR
AR1491	KYOCERA MITA & CANON	UINTA BUSINESS SYSTEMS
PD1492	MAINTENANCE FOR KYOCERA MITA & CANON	UINTA BUSINESS SYSTEMS
AR1493	SAVIN	AUTOMATED BUSINESS PRODUCTS
PD1494	MAINTENANCE FOR SAVIN	AUTOMATED BUSINESS PRODUCTS
AR1495	TOSHIBA	ONENET INC
PD1496	MAINTENANCE FOR TOSHIBA	ONENET INC
AR1505	LANIER	LANIER WORLDWIDE INC
PD1506	MAINTENANCE FOR LANIER	LANIER WORLDWIDE INC

- ALL COPIER PRICING IS F.O.B. DESTINATION WITH INSTALLATION, TRAINING AND INITIAL "START UP" SUPPLIES INCLUDED (NO SEPARATE CHARGES).
- TRADE-IN VALUES FOR YOUR EXISTING COPIER(S) ARE TO BE NEGOTIATED ON A CASE-BY CASE BASIS.
- RELOCATION FEES: NO FEES FOR RELOCATION.
- CONTRACTOR HAS DEMO MODELS IN THEIR SHOWROOM.
- **PLEASE NOTE:**
ALL STATE AGENCIES MUST COMPLETE THE 63A-2-105 COPIER REQUEST FORM AND SUBMIT TO CRAIG CROWTHER FOR APPROVAL PRIOR TO ORDERING ANY COPIER FROM THE CONTRACTOR. PLEASE FAX YOUR COPIER REQUEST FORM TO CRAIG CROWTHER AT (801) 538-1193. A COPY OF THE COPIER REQUEST FORM IS LOCATED AT THE END OF THIS CONTRACT INFORMATION SHEET.

Lanier LD075

State Contract # AR1505 for Tooele, Davis, Salt Lake, Utah and Wasatch Counties

Base Unit Price \$9,891.25

- ✓ 75 pages per minute
- ✓ First copy speed under 3.5 seconds
- ✓ Touch screen interface
- ✓ Paper sizes, statement / ledger
- ✓ Electronic Sorting / Rotate Sorting
- ✓ 25% to 400% zoom in 1% steps
- ✓ Max paper supply of 8,300 sheets
- ✓ Non-stacking continuous duplexing
- ✓ 100 sheet document feeder with batch mode



Accessories		
Copy Accessories		
LCT	Large Capacity Tray (4,000 Sheet)	\$1,026.67
SR850	Finisher (3000 Sheet, 50 Sheet Stapling)	\$1,524.00
SR840	Finisher (3000 Sheet, 100 Sheet Stapling)	\$2,638.67
1045	Three Hole Punch Kit for SR860 and SR850	\$366.67
SR860	Saddle stitch Finisher	\$2,640.00
1075	Three Hole Punch Kit for SR8840	\$416.00
Legal	Legal Option for LCT	\$409.33
TC-570	Copy Connector Kit	\$1,034.67
1075	Output Jogger Unit for SR840	\$176.00
1075	Interposer Tray	\$757.33
1075	11 x 17 Paper Tray 1,000 sheet)	\$733.33
Print Accessories		
1075	Print Kit (128MB RAM & NIC)	\$1,362.67
1075	Print Scanner (128MB RAM & NIC)	\$1,666.67
1075	PostScript3 Option	\$1,085.33
CS390	9 Bin Mailbox Sorter (Reqs. SR850 or SR860)	\$1,010.67
1075	USB 2.0 Interface board Type A	\$52.00
1394	IEEE 1394 (Firewire) Interface Board Type A	\$224.00
128 MB	128 MB Memory Expansion	\$305.00
256 MB	256 MB Printer Memory Expansion	\$520.00

Maintenance and Supply Contract # PD1506

Maintenance and Supply Cost per copy

\$0.0070

Randy Barker

(801) 521-2400

rbarker@lanier.com

Lanier Worldwide, Inc. 136 E. South Temple, Suite 103, Salt Lake City, UT 84111

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Image Communication

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Lanier 5518

State Contract # AR1505 for Tooele, Davis, Salt Lake, Utah and Wasatch Counties

Base Unit Price \$1,421.25

- ✓ 18 pages per minute
- ✓ First copy speed of 6.9 seconds
- ✓ Paper sizes from 5.5" x 8.5" to 11" x 17"
- ✓ Electronic Sorting / Rotate Sorting
- ✓ Auto tray switch
- ✓ 50 user codes
- ✓ 2-in-1 and 4-in-1 combine copy



Accessories		
Copy Accessories		
ADF-518	Automatic Document Feeder	\$344.00
Platen Cover	Copier Platen Cover	\$48.00
Stand A	High Cabinet Stand	\$100.00
SS-518-1	System Stand (1 x 500)	\$197.33
Stand B	Medium Cabinet Stand (Req. with SS-518-1)	\$93.33
SS-518-2	System Stand (2 x 500)	\$500.00
Stand C	Short Cabinet Stand (Req. with SS-518-2)	\$98.67
Fax Accessories		
FM-518	Fax Module	\$322.67
Print Accessories		
PCL6-518	Print Controller (16 MB RAM)	\$325.33
PS2-518	Postscript 2 Kit	\$190.67
32MB Memory	Copier / Printer Memory Expansion	\$25.33
64MB Memory	Printer Memory Expansion	\$38.67
128MB Memory	Printer Memory Expansion	\$68.00
NIC-518	10/100 Base T Ethernet NIC	\$253.33
HP Jet Direct	HP Jet Direct Card Fast Ethernet	\$325.33
HP Jet Direct	HP Jet Direct Card Token Ring	\$625.33
Printer Cable	IEEE 1284 Parallel Cable	\$26.67

Maintenance and Supply Contract # PD1506

Maintenance and Supply Cost per copy

\$0.0131

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THIS CONTRACT COVERS ONLY THOSE ITEMS LISTED IN THE PRICE SCHEDULE. IT IS THE RESPONSIBILITY OF THE AGENCY TO ENSURE THAT OTHER ITEMS PURCHASED ARE INVOICED SEPARATELY. STATE AGENCIES WILL PLACE ORDERS DIRECTLY WITH THE VENDOR (CREATING A PG IN FINET) AND MAKE PAYMENTS FOR THE SAME ON A PV REFERENCING THE ORIGINAL PG. AGENCIES WILL RETURN TO THE VENDOR ANY INVOICE WHICH REFLECTS INCORRECT PRICING.

FINET COMMODITY CODE(S):

- 60038000000 - COPYING MACHINES BOND PAPER (PLAIN) INCLUDING PARTS & ACCESSORIES
- 60040000000 - COPY MACHINES COATED OR TREATED PAPER TYPE INCLUDING PARTS AND ACCESSORIES
- 60042000000 - COPY MACHINES, LASER, INCLUDING PARTS & ACCESSORIES
- 60045000000 - COPY MACHINES, THERMAL TYPE INCLUDING PARTS & ACCESSORIES
- 60047000000 - COPY MACHINE ADD-ON ACCESSORIES
- 65550000000 - COPYING EQUIPMENT, INCLUDING SLIDE DUPLICATORS)
- 93927000000 - COPY MACHINE MAINTENANCE & REPAIR
- 98526000000 - COPY MACHINES (INCLUDING COST PER COPY TYPE LEASES) RENTAL OR\LEASE

63A-2-105 COPIER REQUEST FORM
STATE OF UTAH

SUBMIT TO: D.A.S., DIVISION OF PURCHASING AND GENERAL SERVICES
3150 STATE OFFICE BUILDING,
FAX: (801) 538-1193 OR (801) 538-3882

DEPARTMENT	ORGANIZATION	ADDRESS		
CONTACT PERSON	PHONE	FAX	DATE PREPARED	DATE NEEDED

EXPLAIN THE CIRCUMSTANCES LEADING TO THE PURCHASE OF THE NEW COPIER

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MINIMUM SPECIFICATIONS (FUNCTIONS/FEATURES) OF THE NEW COPIER

MULTI-COPY SPEED C.P.M	FIRST COPY SPEED SECONDS	FEEDER/DOCUMENT HANDLER TYPE		
MONTHLY VOLUME	COPY THROUGHPUT (PAPER SIZE AND WEIGHT)			
PAPER CAPACITY SHEETS	VARIABLE MAGNIFICATION %TO %	PRESENT REDUCTION/ENLARGEMNET		
DUPLEXING 1:2 2:2 2:1	COLLATING TYPE	STAPLING TYPE	POWER REQUIRMENTS	
OTHER.....				
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COPIER SELECTED

MAKE AND MODEL	VENDOR	CONTRACT NO.
PURCHASE PRICE \$	MAINTENANCE COST PER COPY	SUPPLY COST PER COPY

CURRENT COPIER

MAKE AND MODEL	DATE PURCHASED	PURCHASE PRICE \$
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WE HAVE REVIEWED THIS REQUEST AND DETERMINED IT WILL PROVIDE CLEAR BENEFIT TO THE STATE.

X

DIVISION DIRECTOR (SIGNATURE) _____ PRINT NAME _____ DATE _____
X

DEPARTMENT DIRECTOR (SIGNATURE) _____ PRINT NAME _____ DATE _____

☐ APPROVED

☐ ADDITIONAL RECOMMENDATIONS ATTACHED

DATE _____